

Nexus BI Intelligence Cloud (IC) Pilot Program (ICPP)

High level details about participation in the Nexus BI Intelligence Cloud (IC)
Pilot Program (ICPP)

PARTICIPANT GUIDE

A LITTLE BACKGROUND:

As of January 2017, Nexus BI has started to offer BI as a Service. BaaS provides our clients with end to end Services for their Business Intelligence needs, including but not limited to Server Environment, Database, Development Services, Managed Service and more. These Services can be hosted anywhere including Nexus BI's Intelligence Cloud, Amazon, Microsoft Azure, Google or your On Premise servers.

Intelligence Cloud (IC) is an Infrastructure as a Service (IaaS) offering to complement our Business Intelligence as a Service (BaaS) offering but is offered as a Standalone service as well. Intelligence Cloud provides you with a optionally fully managed, hosted Cloud Service on Nexus BI's Cloud. It can be extended to Amazon, Azure or Google Cloud as well. The Intelligence Cloud Pilot Program offers the participant access to Nexus BI's IaaS along with optional Managed Services.

WHAT ARE THE POSSIBLE USE CASES?

We are flexible and willing to learn. The Pilot Program can be extended to multiple Use Cases. We can work with you on the setup and configurations on any use case. Some sample use cases are:

- Complete BI Environment: Host your entire BI environment on Intelligence Cloud - this includes the BI Application, Web Server and Database. This is offered as a Fully Managed Service as well.
- Specific Services: Use Intelligence Cloud for specific services only. For example, setup your Analytics environment on IC
- Processing: Shift your data processing loads over to the cloud servers
- Infrastructure Only: Use Nexus BI IaaS to whatever purpose you want
- Your Own Use Cases: As we are learning, we are open to what other use cases you might have. We will do everything we can to accommodate it.

WHAT'S IN IT FOR ME?

You've been thinking about going to the Cloud for some time now, Or you have that one project for which the Server Requisition is pushed out to next Fiscal Year, Or the upper management wants something done and your hardware is not sufficient, Or you are just curious..

Sounds familiar? Well then you want this!!! It's FREE!! During the Pilot Program, you get completely free, no obligation access to the below benefits:

Offered Item	Details
Servers	Up to 3 Cloud Hosted Servers in Nexus Data Center
Operating System	Windows Server 2012,2016 OS, Cent OS 6 or Cent OS 7 Admin or root level access included
Configuration	Typical config: 4 CPU, 16 GB RAM, 100 GB Disk. (Similar to AWS t2.xlarge instance) This can be adjusted to your needs
External IP	1 External, Internet facing IP address. You can use this to RDP into and host services such as IIS. If none of your servers are Windows based, 1 additional Windows 10 OS server is provided.
Connectivity	SSL VPN Access (Direct Site to Site IPSec connectivity is possible, but not included in Pilot Program)
Internet	100 MB/s or better Up/Down Internet connectivity
Database	Choice of PostgreSQL, MySQL or SQL Server 2012 database that does not use your Pilot Program Server resources 100GB Storage included to start with
Ports	Firewall Ports opened and forwarded to servers based on your needs - Ability to RDP, FTP, WWW, SSH etc
Time frame	90 Day Pilot Program access (additional 30 day extension possible if required)
Flexibility	Flexibility on our side to fulfill your IaaS needs
Beyond Pilot	No Obligation to continue, Huge Discounts if you decide to use on going services
Support:	Nexus BI will support your needs at no cost to you! ** <i>** Development support excluded, limited consulting support provided</i>
Additional Software	If you require additional software, we can work with you on how that can be obtained. You can always Bring your own License for specific software.

WHAT WE ASK IN RETURN:

The purpose of the Pilot Program is to not only learn how our customers would want to use the various services but also work out the kinks in our systems as we ready for prime time.

- **Before Pilot:**
 - **Define the Need/Project:** In order to participate in the program, we ask that you list out the need, a project, or analytics requirements for which you can use the services
 - **Define Success Criteria:** For the selected project, define the success criteria in terms of environment (IaaS)
- **During Pilot:**
 - **Bi-weekly Update:** As you use the Intelligence Cloud, we want to have a bi-weekly update in form of a call or WebEx. We want to understand how you are using the various services, any issues, changing needs, and especially what we can do to improve.
 - **Tickets:** Create tickets for us anytime you run into issues so we can track and resolve any issues
 - **Changes:** If there are any changes in your requirements, usage, etc. keep us in the loop so we can actively tackle the challenges before they turn into road blocks.
- **After Pilot:**
 - **Evaluation:** We ask that you provide an evaluation of the good, the bad and the ugly (hopefully no ugly), what were the issues, lessons learned, what can be improved etc. It's kind of a report card for us.
 - **Explanation:** We ask you explain to us (ideally by formal email, document, etc.) what was achieved during the Pilot and identify any
 - **Reference:** Upon successful completion of Pilot Program, serve as a reference for Nexus BI and provide a quote that we can use on our website for marketing.

HOW TO GET STARTED:

2 Choices –

Fill out the online form at: <http://nexusbi.com/intelligence-cloud-pilot-program.html> (preferred)

Or fill out the below details and email it to support@nexusbi.com with the email subject: Pilot Program

Company Name:	
Company Address:	
Contact Name:	
Contact Address:	
Contact Email:	
Contact Phone:	
Pilot Purpose:	<i>Please include as detailed as possible description on how you think you would use the Pilot Program resources.</i>
When can you start?	
How many servers and specs on them would you need (guess)	<i>Please provide details on how many servers, what OS, and server Specs that you desire</i>

Next Steps:

Once we have the details, next step would be to have a discussion around this and get you started!